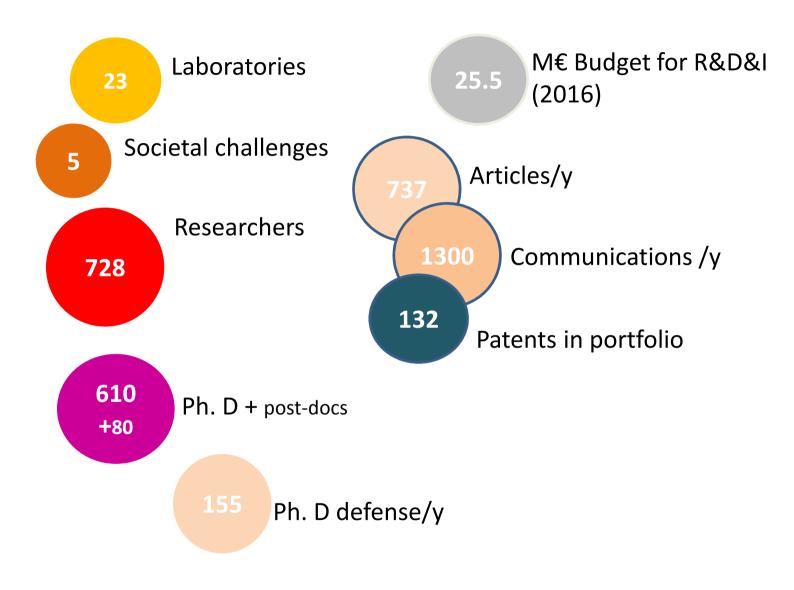
INSA Lyon

Thematic Buildings -EE & EEB Industry & services – EE & SPIRE

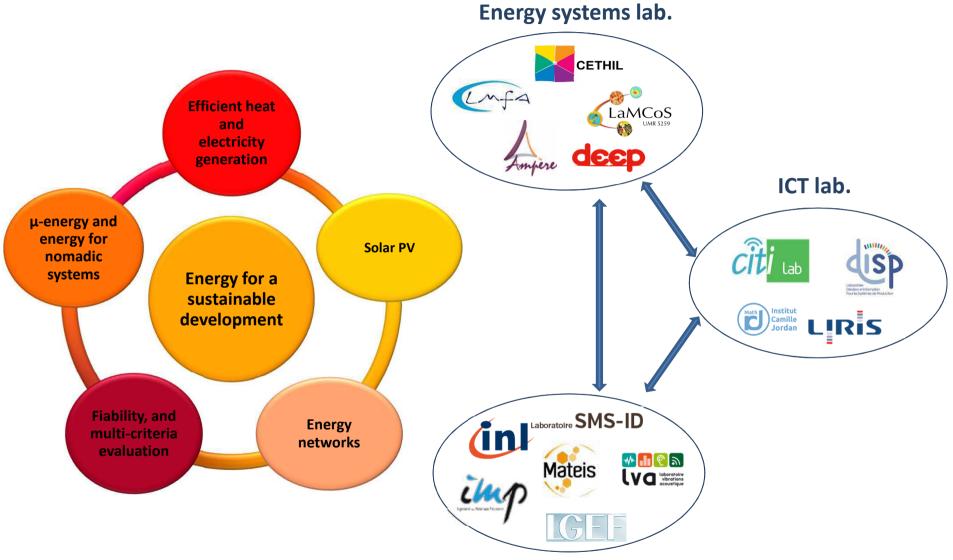
brokerage workshops

EU Brokerage Event on Energy Efficiency in Horizon 2020 Paris, 21st June 2018

R&D&I @ INSA Lyon



R&D&I @ INSA Lyon



Material for energy Lab.

INSA Lyon – SKILLS FOR LISTED CALLS

INDUSTRY & SERVICES

- CE-SPIRE-05-2019 Efficient integrated downstream processes
 - > Systems lifecycle modeling and optimization
 - > Operation management for goods and services production systems
- LC-SC3-EE-6-2018-2019-2020 Business case for industrial waste heat/cold recovery
 - > Energy integration & Energy network optimization combining energy and cost approaches
 - > Design, characterization and optimization of thermodynamic systems for waste heat conversion (upgrade, electricity generation, etc.)

BUILDINGS

- LC-EeB-05-2019-20 Integrated storage systems for residential buildings
 - > Thermochemical heat storage, material design and characterization
 - > Thermal energy storage integration & management tool
- LC-SC3-EE-4-2019-2020, LC-SC3-EE-5-2018-2019-2020, LC-SC3-EE-8-2018-2019, LC-EeB-01-2019, LC-EeB-03-2019
 - > Building/district/city energy modelling
 - Building monitoring (real scale plateforme)
- LC-SC3-EE-5-2018-2019-2020
 - > « Smart building »: development and implementation of sensors network architectures and protocols; problems related to reliability, energy savings and autonomy
- LC-EeB-01-2019
 - > sensors and actuators (energy harvesting, self-powered sensors, Structural Health Monitoring, vibration control).

Contact details

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Phone number	+33 (0)4 72 43 83 45
E-mail	marc.clausse@insa-lyon.fr





Expertise in H2020 projects, coordination of application phase, dissemination, exploitation, techno-economic studies

Industry and services (EE & SPIRE)

EU Brokerage Event on Energy Efficiency in Horizon 2020 Paris, 21st June 2018

DOWEL MANAGEMENT (formerly TECHNOFI)

- Located in France, SME created in 1985
- Innovation management consulting with strong focus on sustainable development issues: energy system transition, sustainable buildings, smart cities, resource efficiency, corporate societal responsibility,...
- Strong experience as partner in EU-funded projects:
 - STUNNING (CSA, coordinator) https://www.stunning-project.eu
 - SINFONIA (IA) http://www.sinfonia-smartcities.eu
 - BRESAER (RIA) http://www.bresaer.eu/
 - MEMAN (RIA) http://meman.eu/
 - And many others mainly in the energy sector...
- Coordination of H2020 applications for major stakeholders of the energy sector: RTE, ENEDIS, ENEL, ...



We propose:

- Services to project coordinators to support the application phase for Innovation Actions (EE-6, SPIRE-04, SPIRE-06), including:
 - Writing of sections 1, 2 and 3 of the proposal
 - **Budget preparation**
 - Administrative support
 - Subcontracting for specific tasks
- Partnering with consortiums preparing a CSA proposal (EE-8), including:
 - Support to project coordination
 - Dissemination and exploitation leader
 - Working group facilitation
 - Set up and monitoring of KPIs



Consortium EE-8

Known partners / Competence offer			
Name	Туре	Country	Role in the project
Dowel Management	SME	France	Dissemination and communication
CETIM	Tech.	France	Energy efficiency recommendations for industry
Politecnico di Milano	Univ.	Italy	

Partner search

Profile	Туре	Country	Role in the project
Technical center, university, SME, etc.		Europe wide, Spain, Germany, or Eastern Europe	Expertise in behaviourial change, Analyse behaviours, acceptability, barriers
Technical center, Chamber of Commerce		Europe wide, Spain, Germany, or Eastern Europe	Networks ensuring access to enterprises



Contact details

Contact person	Daniel Tawil-Jamault
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WELLNESS TELECOM

Thematic

LC-SC3-EE-6-2018-2019-2020: Business case for industrial waste heat/cold recovery

LC-SC3-EE-13-2018-2019-2020: Enabling next-generation of smart energy services valorising energy efficiency and flexibility at demand-side as energy resource

brokerage workshops

EU Brokerage Event on Energy Efficiency in Horizon 2020 Paris, 21st June 2018

WELLNESS TELECOM

- Some institutional information on your organisation
- Your skills and expertise
- Past experience in EU-funded projects (if any)

Wellness Telecom Overview

0

OUR TECHNOLOGY IS
PRESENT IN +230 CITIES

PROJECTS IN +60 COUNTRIES

+ 100 PRIVATE
COMPANIES
TRUST US







EMPLOYEES

+100

6 OFFICES

Spain (Sevilla & Malaga), Mexico, Germany, Sweden & USA



PIONEERS IN

SMART CITY IoT

Vertical Applications





Wellness Telecom History



2008

- Company is founded during the economic crisis
- Telecommunication networks company
- 4 person staff

2009

department opens as an engine for development

Smart Cities division is launched

2010

- Staff grows to 60 employees
- Andalusian Society
 Information Award 2010,
 for the best R&D project,
 Quamtra

CISCO Avant Garde

Partner of the year

· 1st version of Quamtra

is launched

is launched

1st version of WeLight

2012

- Awarded Gartner Cool Vendor in Smart City Applications Award
- Mexico branch opens

2014

- Wellness Smart Cities & Solutions company is started
- Staff grows to over 80 employees

2016

- Selected for training program in San Francisco (Spain Tech Center)
- More than 200 Smart Cities projects

2013

 Over 100 private companies trust our services & solutions

2015

- + 60 R&D projects
- Over 100 cities trust our Smart Solutions
- USA branch opens

2017

- City Next MICROSOFT Program Onboarding
- Waste Management IoT CISCO reference provider
- UK & Germany branches open.
- Foreign investment.
- + 100 Employees

About Wellness Telecom

0

Communications & Cloud

From sensors to predictive analytics, our company has the know-how the IoT world demands. We developed the only horizontal IoT architecture with our knowledge of specific verticals.

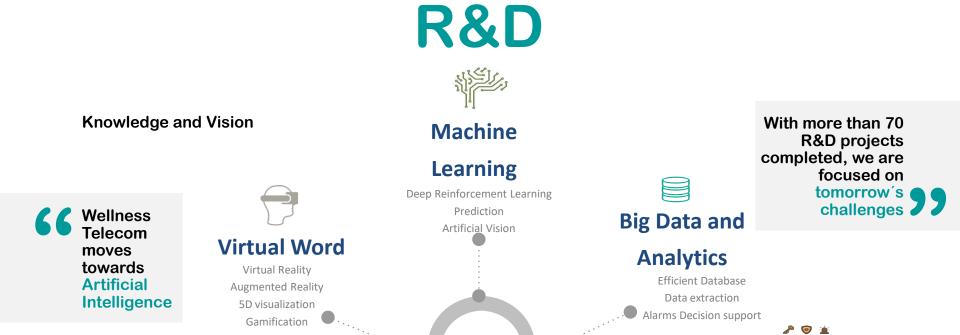
Our excellent engineering capabilities allow us to tackle IoT projects in all stages





Cybersecurity





R&D

Cyber Physical

Systems

CyberSecurity

Blockchain

E2E security

Data Science

Neural SoC

Adv. Communications
Distributed Decision Systems

- Professionals with extensive experience and knowledge in different projects Regional, National, European and International Research,
 Development and Innovation funding programs: FP7, CIP, EUREKA, EUROSTARS, IBEROEKA, AVANZA, TORRES QUEVEDO,
 INNTERCONECTA, INNPACTO, CTA, IDEA, CDTI, MINECO, MINETUR, MINETAD, H2020, etc. and with the ability to search and manage
 new programs.
- Multisectorial projects: Health, Energy Efficiency, Transport, Environment, Software and Services

Energy

Efficiency

Battery efficiency

Low Carbon Technologies

Cloud Scalability

Encryption

Clustering

 Lifecycle Management for the completeness of Innovation: analysis of capabilities, needs and ideas, preparation of proposal and request, periodic and monitoring reports.

LC-SC3-EE-6-2018-2019-2020: Business case for industrial waste heat/cold recovery

Project idea

- Smart Grid / micro Grid
- New business models with active customers
- With the main objective to contribute to the development of an integrated cost-benefit simulation tool

• WT's contribution

- Sensor for the monitoring
 - UMD as smart trader
- Use case: New business model for EE
 - Shared Use of energy storage

Consortium

Known nartners / Competence offer

	Kilowii parti	iers / Com	<u> Detence offer</u>
Name	Туре	Country	Role in the project
Ikerlan	Applied Research center	ES	Data processing
Beia	SME	RO	Pilot
Nurogames/nu media	SME	DE	AR/XR, simulation tool, visualization technologies (3D games)

		Partner sear	<u>ch</u>
Research	University	Not ES	Reseach and coordination

ES

SME

WT

Monitoring sensor / Pilot

LC-SC3-EE-13-2018-2019-2020: Enabling next-generation of smart energy services valorising energy efficiency and flexibility at demand-side as energy resource

Project idea

- New business models for energy efficiency
- Use of big data from ICT tools for better and dynamic measurements and to develop business opportunities.

WT's contribution

- Sensor for the monitoring and platform for data visualization and analysis
- Use cases
- Link with potential end-users

Consortium

Known partners /	Competence offer
------------------	-------------------------

Name	Туре	Country	Role in the project
European Dynamics	Enterprise	BE	Coordinator/Business Models
WT	SME	ES	Platform/Monitoring sensor/Use cases

Partner search (European Dynamics working on it)

Contact details

Contact person	
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E-mail	idi@wtelecom.es



Maximizing the impact of your energy efficiency projects through adequate dissemination, exploitation and communication of your results

Topic - INDUSTRY & SERVICES

Brokerage Workshop

EU Brokerage Event on Energy Efficiency in Horizon 2020

Paris, 21st June 2018



Who we are

Euronovia, a French consulting company, can be a partner of your EU energy efficiency projects and provide support for these actions

- To reduce the breach between science and society
- Via the development of a dissemination and exploitation plan for your project
- Management of your communication activities (websites, events, social networks, videos, press, ...)
- Advice and support for your strategy on exploitation

Dissemination & exploitation of results



- Assistance throughout the life of your project
- From the organization of meetings, to the day-to-day administrative & financial management
- Production of the scientific and financial reports
- Innovation management and data management plan

Project management





Our H2020 Experience

Examples of our running H2020 Energy Projects

 An innovative Thermal Energy Storage system for Concentrated Solar power plants

ORC-PLUS ORC-PLUS

 Harnessing the sun to clean up hightemperature industrial processes

SOLPART

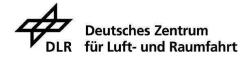


 Improving the reliability and performance of Concentrated Solar Power

Next-CSP



Examples of current collaborations









Pour la réussite de vos projets

Our offer as a partner

• Ensure maximum visibility of the project through tailored communication activities to raise awareness about the potential of your project in the society at large!

• Identify the potential different routes for innovation and

exploitation to maximize the

post-project's impact!

Exploit

Disseminate

 Disseminate the information through various dissemination activities in order to engage the community behind the project!





Our communication tasks in EU projects







www.euronovia-conseil.eu

Name / Email

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- v.robin@euronovia-conseil.eu

Phone

• +33 6 70 02 93 30

LinkedIn

https://www.linkedin.com/company/euronovia

Twitter

• https://twitter.com/euronovia



Supraconducting Electrical cable network for transmitting energy A World without losses For more efficient industries





Home > News > Study on the quality of electricity market data, supply disruptions and their impact on the European electricity markets

NEWS | 24 May 2018 | Brussels | Energy

Study on the quality of electricity market data, supply disruptions and their impact on the European electricity markets



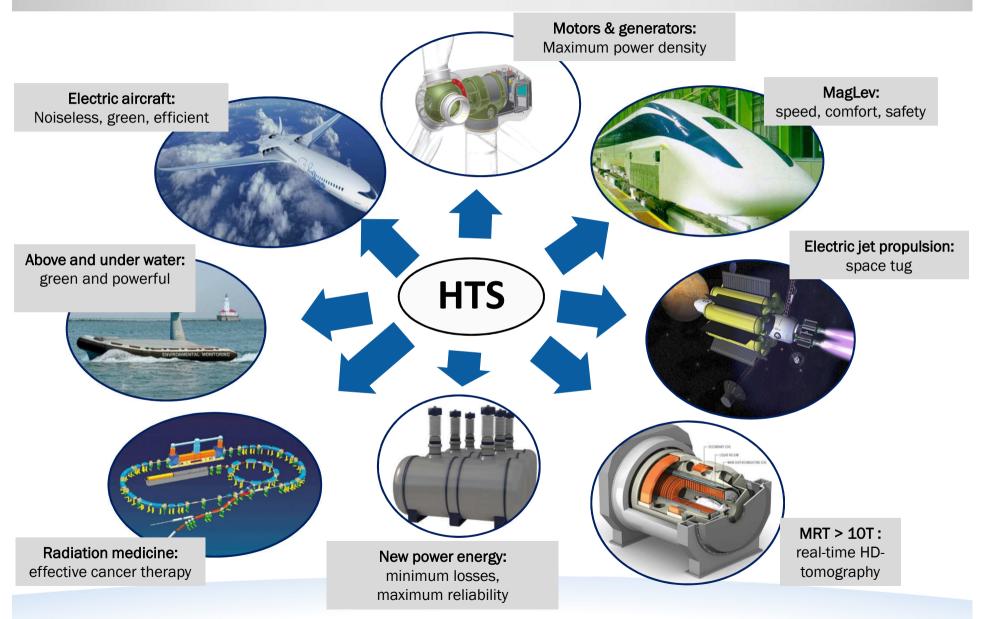
The study, covering all of the 28 EU Member states, is focussed on the quality of electricity market data, supply disruptions and their impact on the European electricity markets and the everyday life of citizens and business in the EU. Concern for security of supply is quite widespread across Member states. Therefore the study aimed at providing knowledge about the extent of disruptions across the EU Member states and the overall loss to society from such disruptions.

The main findings can be summarised in the following points:

- In 2016 an estimated amount of 13 TWh electricity was not produced due to generation outages
- It is estimated that in the EU in total approximately 600-850 GWh of electricity is not supplied to consumers in each year
- In the EU as a whole, disruptions were estimated to result in a loss to consumers of approximately 10 to 25 billion EUR annually in the

Breakthrough HTS solutions





About SuperOx



<u> Fujikura</u>

-Japan

SuperOx

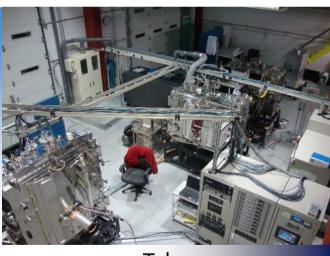
- 100% private company with the long-term strategy
- ☐ The only commercial 2G HTS wire producer in Europe
- □ >100 orders fulfilled
- 80 employees
- ☐ Operations in Russia (2006) and France (2017)
- ☐ SuperOx Europe created and designed for French and European

<u>Projects – Integration French player in cryo & academics</u>



Sales geography:

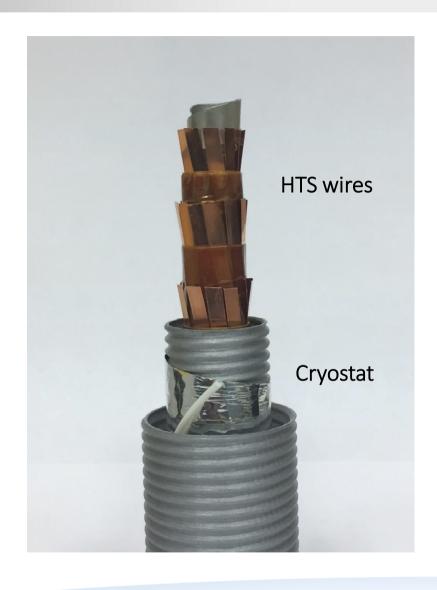
Germany	Slovakia
France	Italy
UK	Spain
Switzerland	Brazil
Romania	Portuga
USA	Taiwan
Japan	Korea
New Zealand	Russia

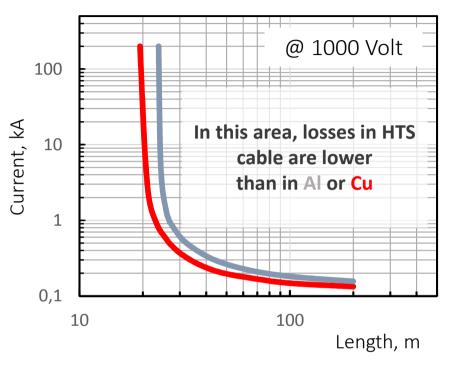


Tokyo

Advantage of HTS cables







HTS cables help:

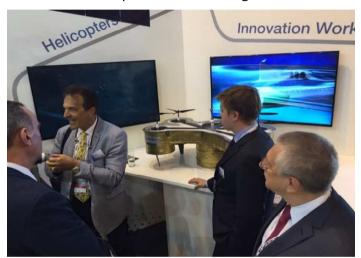
- transmitting high power
- in small cross section
- with low losses

HTS cable system for Airbus

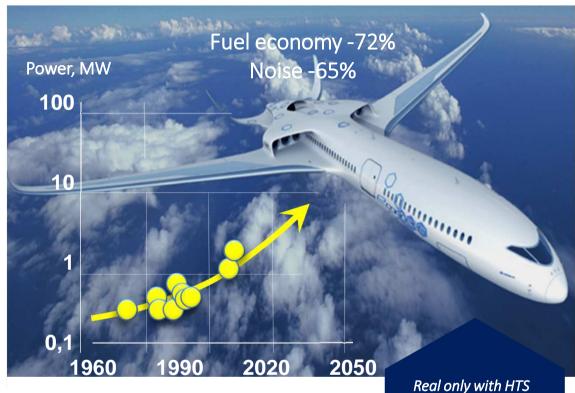


Airbus Group & SuperOx project HTS AC cable for aircraft system

MAKS2015: SuperOx co-exhibiting on Airbus booth





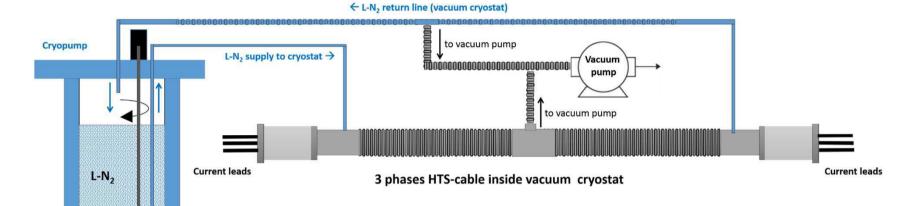


2015: Airbus Corporate Technical Officer Jean Botti and SuperOx' Chairman of the Board Andrey Vavilov signed the organizations' extended partnership agreement http://www.airbusgroup.com/int/en/corporate-social-responsibility/latest-news/superconductivity-for-electric-planes.html

technology for electric propulsion

SuperOx cable development





Key components:

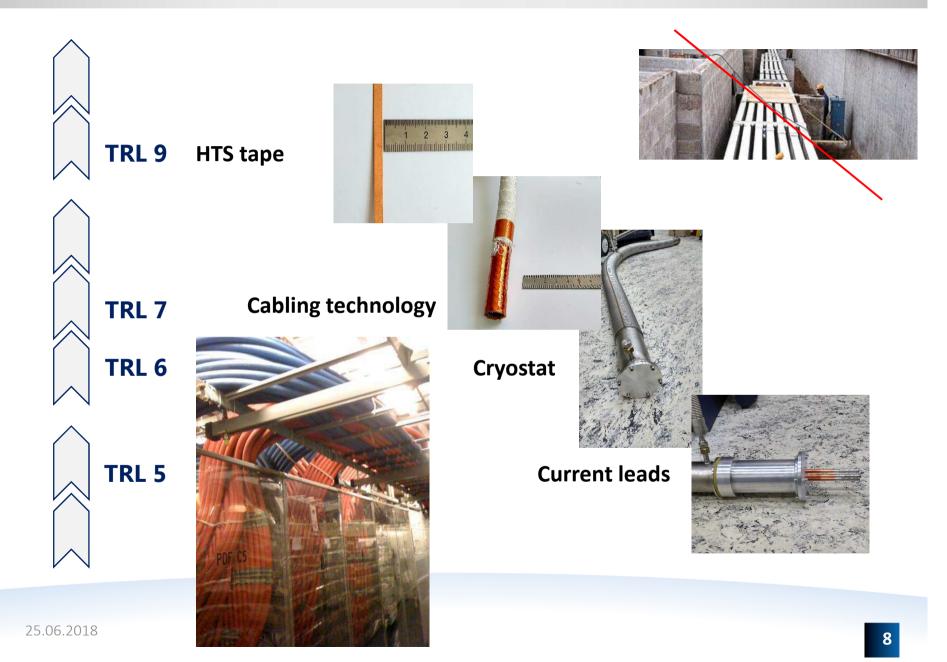
- HTS phases
- Current leads
- Vacuum cryostat
- Cryopump-Cryocooler

All components were designed, manufactured and tested by SuperOx in 2018



Current TRL for 2G HTS cabling

SuperOx



Current TRL for 2G HTS SFCL for Industry

SuperOx



TRL 6

TRL 5

SFCL Europe **Customized**



Integration to The grid with **Supra Cable**



Current TRL

Home > Project

Project



♣ Sign in

Search



NEWS & EVENTS PROJECTS & RESULTS **RESEARCH*EU MAGAZINES**

YBCO Coated Conductor based Fault Current Limiter for Operation in

Community Research and Development Information Service

ECCOFLOW Report Summary

CORDIS

Project ID: 241285 Funded under: FP7-ENERGY

Country: France

The EU-funded EcoSwing project aims at demonstrating world's first superconducting low-cost and lightweight wind turbine drivetrain-demonstrated on a large-scale wind turbine.

During the 4 year project the EcoSwing ambitions are high, the consortium aims at nothing less than the following objectives:

- Design, develop and manufacture a full scale multi-megawatt direct-drive superconducting (HTS) wind generator including a dedicated power converter suitable for current mass mainstream markets.
- . Install this superconducting drive train on an existing modern wind turbine in Denmark.
- . Operate the superconducting drive train for at least one year, giving the community confidence in superconducting wind generators
- . Prove that the new HTS drive train is cost competitive to state-of-the-art direct-drive permanent magnet generators of world class suppliers.
- Prove that the new HTS drive train can be cost competitive to state-of-the-art geared drive
- Develop and manufacture a cost-efficient cryogenics package that can be maintained atop a wind turbine by regular service people.
- . Develop and manufacture a low-cost and maintenance-friendly HTS coil package based on second generation (2G) wire. This will contribute to maturing and stabilizing the European Superconductor industry.











Electricity Networks) Executive Summary: The objective of the FP7-funded project "Development and Field Test of an Efficient YBCO Coated Conductor

Final Report Summary - ECCOFLOW (Development and field test of an efficient

based Fault Current Limiter for Operation in Electricity Networks" (ECCOFLOW) is to develop a superconducting fault current limiter (SFCL) based on coated conductor YBCO tape (cc-tape) and test it in the medium voltage (MV) power grid (distribution level).





HIGH TEMPERATURE SUPERCONDUCTIVITY NEWS PRODUCED BY

THE INTERNATIONAL ENERGY AGENCY'S (IEA) TECHNOLOGY COLLABORATIVE PROGRAM (TCP) ON HTS1

FEBRUARY 2017



Research on superconducting materials could allow the distribution of electricity throughout Europe with minimal losses. In the future, electric highways could be built using lower voltages than current DC-based ones. The challenge now is to reduce the production costs of these materials.

Eurotapes, one of the most important projects in Europe about superconductivity today presented its findings in Barcelona, after 4 years of research. The project has obtained excellent results to develop industrial applications, such as the manufacture of superconducting tape. These applications are useful for multiple areas of science such as the manufacture of magnets for elevated magnetic fields, wind generators or

from the European Union's Seventh Programme for research, technological development and demonstration under grant agreement No 280432.





Thank you for your attention!

www.superox.eu info@superox.eu

25.06.2018

Multi-energies utilities in Industry

Adressed topic in working programme

Thematic Industry & services –EE & SPIREbrokerage workshops

EU Brokerage Event on Energy Efficiency in Horizon 2020 Paris, 21st June 2018

Energy efficiency service – Veolia

- Leader in optimized resource management
- 169 000 employees
- Designs and provides water, waste and energy management solutions
- Expertise in study & operate energy solutions (electricity, steam, hot & cold water, compressed air, biomass, biogas, water ...)
- Recent EU projects: EPOS, ReUseHeat, E2District

. . .

Our project idea / expertise

• Ideas:

- Support industry growth for low carbon energies
- Energy projection guide: integration of technologies, economy (energy & technology costs) & risks (business & politicy) – support for investment choices

• Our offer:

- in each country find the local eco-system
- ensure solution to be deployed
- expertise multi-technologies independent from manufacturer
- multi-energies management & circular economy

Consortium (if any)

Known partners / Competence offer

Name Type Country Role in the project

Partner search

Profile Type Country Role in the project

Contact details

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Electrical Metrology

Metrology support for energy transition

Industry & services – Energy Source brokerage workshops

EU Brokerage Event on Energy Efficiency in Horizon 2020 Paris, 21st June 2018



Laboratoire National de Métrologie et d'Essais French National Laboratory of Metrology and Testing



National References of SI (International System of Units)

Electricity, Magnetism, Time & Frequency, Dimensional, Radiometry, Photometry, Mass, Temperature, Chemistry

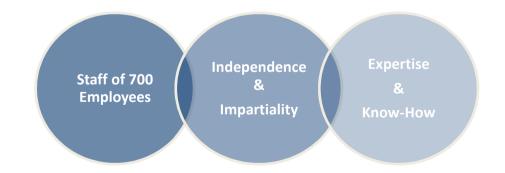


Metrological measures, characterisation, services

Europeen and international projects

Legal metrology





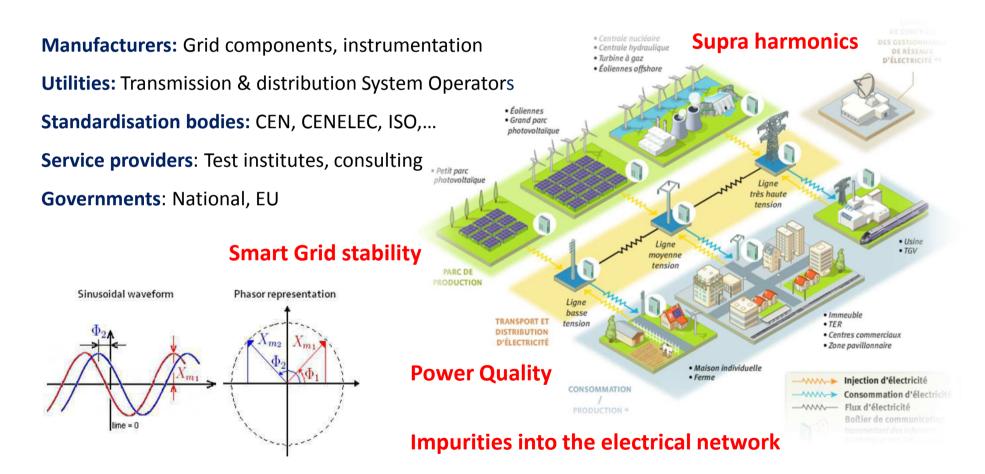








The Smart Electrical Grids depend on reliable test & measurements The metrology is a precious added value for all the actors





The Electrical Metrology Division

50 colleagues

50 % Research Engineers

2500 m² laboratories

5 PhD studients

19 current R&D projects EURAMET/H2020/National



Recognition CIPM MRA – BIPM



Metrology activities related to measurement support of electricity grids = 11 FTE efforts

Synchrophasor technology
New sensors for grid monitoring
Metrological basis for industrial testing of grid components
Power quality measurements
Smart meters
Measurement of losses in grid components to advance design
High Voltage AC DC



Contact details

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Thanks for your attention