

***Presentation at the French Museum of the Army
By Dr. Anne-Marie Wolfsohn, Director, Attorney at Law,
AMTW Project Law Firm
On Monday 18 March 2019***

TARGETED TOPICS

SU-INFRA01-2018-2019-2020: Combined physical and cyber threats

SU-INFRA02-2019: Security for smart and safe cities, including for public spaces

SU-DS05-2018-2019: Sub-topic a (2019): Digital security and privacy in multimodal transport

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TARGETED TOPICS

SU-INFRA01-2018-2019-2020: Combined physical and cyber threats

SU-INFRA02-2019: Security for smart and safe cities, including for public spaces

SU-DS05-2018-2019: Sub-topic a (2019): Digital security and privacy in multimodal transport

COMPETENCIES

- *Experience in the drafting of consortium agreements between the members of the consortium that bid for the EU funds*
- *Experience in obtaining funds from the EU*
- *Legal, negotiating and strategic skills*
- *Experience in defense, cybersecurity and security matters*

EXPERIENCE IN DEFENSE & SECURITY PROJECTS

- > R&D contract experience gained at Dassault Systèmes (In charge of R&D Partnerships)*
- > Business Strategy and Legal Experience gained at Rockwell Collins (now Collins Aerospace), as Head of Legal International & Member of International Strategy*
- > German Experience gained at UTC Aerospace in Dortmund Area, Rockwell Collins in Germany*
- > Project Finance experience as an attorney at law*

OUR PROJECT IDEA / EXPERTISE

We provide legal advice for the negotiation of consortium agreements. Members of consortium are required to conclude a consortium agreement, in principle, prior to the signature of the grant agreement.

We negotiate the clauses relating to the IP that might be developed during the process of the consortium agreement.

We provide specific clauses for the consortium agreement : for example, exclusivity clauses (a partner, member of a team cannot be part of another consortium) in order to maximize the chances of success of that team.

PROJECT IDEA

> We provide advice on how to finance the security projects :

- **With equity financing**
- **With syndicated loans (loans granted by a consortium of banks)**
- **With financing from the EU and/or the regions**

> We draft the necessary documents to obtain financing from the different sources

We arrange the financing including equity participation.

OUR PROJECT IDEA / EXPERTISE

We provide legal advice on the regulations in the fields of defense, cybersecurity and security financing.

We provide newsletters and updates to inform the members of the consortium on the European regulations relating to defense matters, cybersecurity, security in smart cities and transport.

TARGETED TOPICS

SU-INFRA01-2018-2019-2020: Combined physical and cyber threats

<https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/opportunities/topic-details/su-infra01-2018-2019-2020>

TARGETED TOPICS

Several calls

Deadline in 2019 : 24.08.2019

Deadline in 2020 : TBC

SU-INFRA02-2019: Security for smart and safe cities, including for public spaces

<https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/opportunities/topic-details/su-infra02-2019>

http://ec.europa.eu/research/participants/data/ref/h2020/wp/2018-2020/main/h2020-wp1820-security_en.pdf

Deadline : 22.08.2019

SU-DS05-2018-2019: Sub-topic a (2019): Digital security and privacy in multimodal transport

<https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/opportunities/topic-details/su-ds05-2018-2019>

Several calls

Deadline in 2018 : closed

Deadline in 2019 : 22.08.2019