

Journée d'information et de  
réseautage

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MARKETING

# Research Grants



**EC JRC IPTS**  
**Scientific Research Contract**

Electronic identification systems:  
Needs and expectations among  
Young Europeans

**2007 – 2008**

**57 000 €**

**EC JRC IPTS**  
**Scientific Research Contract**

Focus groups on European  
citizens' attitudes and behaviors  
concerning Personal Identity  
Data Management

**2009 – 2010**

**49 000 €**



- H2020 DS 2014
  - H2020 DS 2015
  - H2020 CEF TC 2016
  - H2020 DS-08 2017
  - H2020 SC6 -DT
- Transformations 02-2019

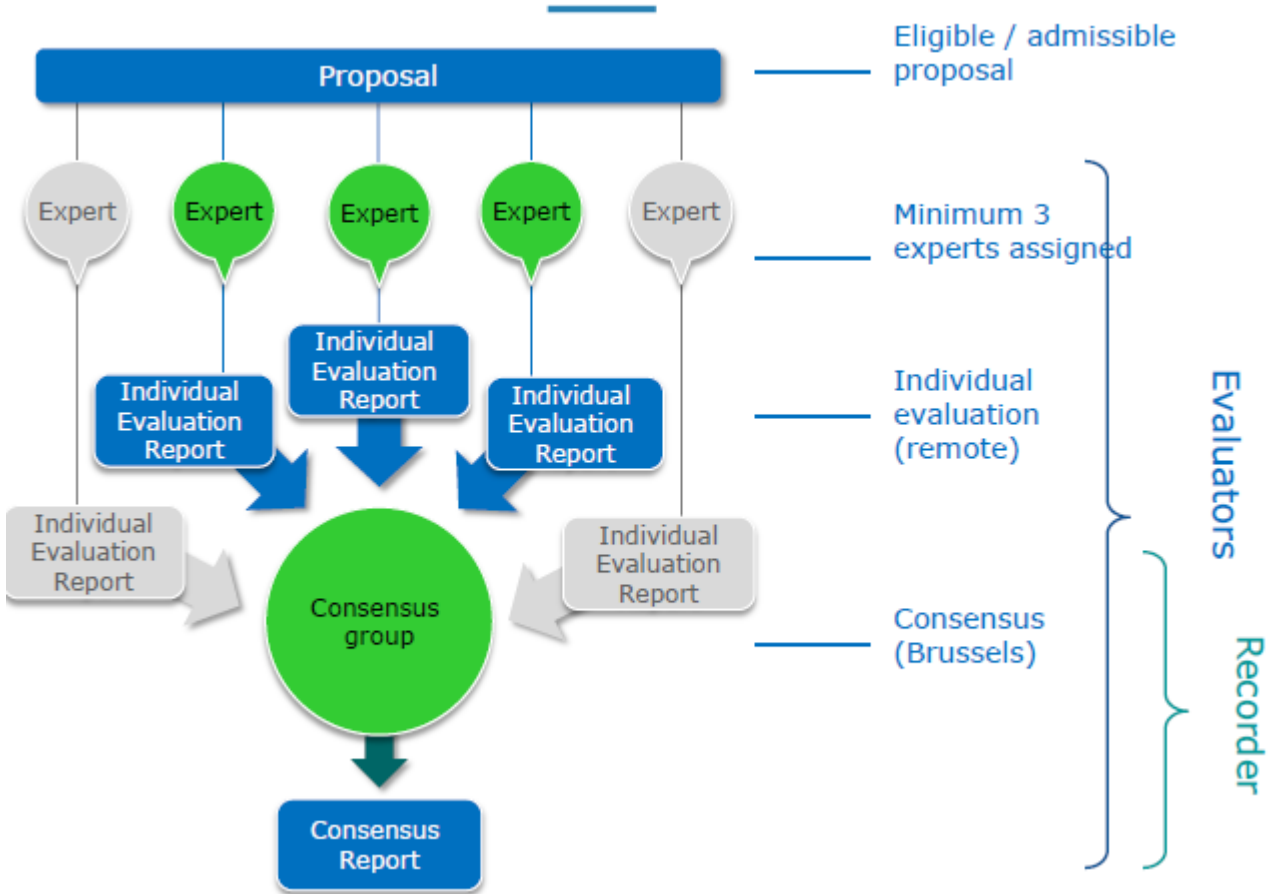


TYPES  
Towards

ABOUT TYPES | PARTNERS | TOOLS | DELIVERABLES

TYPES  
 TRANSPARENCY AND PRIVACY  
 FROM END-USERS TOWARDS  
 ONLINE ADVERTISING ECOSYSTEM

# Process



# Experts

- Expertise
  - Practitioners or Academics
  - With different Backgrounds / Expertises
    - IT/Computer Sciences/Security
    - SSH: Legal, Psychology, Management, etc ...
- You should convince all of them
- You should be pedagogic
  - Have enough information for experts who are looking for details
  - Ensure those who don't know what you are talking about don't get bored/ confused

# Evaluation Criteria

## Excellence

*To the extent that the proposed work corresponds to the topic description in the work programme:*

- Clarity and pertinence of the objectives;
- Soundness of the concept, and credibility of the proposed methodology;
- ToA specific sub-criteria (e.g. IA/RIA: beyond SoA, innovation potential,...)

## Impact

- The extent to which the outputs of the project would contribute to each of the expected impacts mentioned in the work programme under the relevant topic;
- ToA specific sub-criteria (e.g. IA/RIA: exploitation, dissemination of results,...)

## Implement.

- Quality and effectiveness of the work plan, ...
- Appropriateness of the management structures and procedures...
- Complementarity of the participants ...
- Appropriateness of the allocation of tasks, ...

# Interpretation of the Scores

0	<i>The proposal fails to address the criterion or cannot be assessed due to <b>missing or incomplete</b> information.</i>
1	<i>Poor. The criterion is inadequately addressed, or there are serious inherent <b>weaknesses</b>.</i>
2	<i>Fair. The proposal broadly addresses the criterion, but there are significant <b>weaknesses</b>.</i>
3	<i>Good. The proposal addresses the criterion well, but a number of <b>shortcomings</b> are present.</i>
4	<i>Very Good. The proposal addresses the criterion very well, but a small number of <b>shortcomings</b> are present.</i>
5	<i>Excellent. The proposal successfully addresses all relevant aspects of the criterion. Any <b>shortcomings</b> are minor.</i>

# The Proposal

- Respect the page limits
  - What is over won't be read!
- Ensure you cover each criteria and sub-criteria
  - With enough details but not too many (to ensure you adequately cover each sub-criteria)
  - Use KPIs as much as possible but remember it gives you a commitment
- Preparation before Submission
  - Make your draft proposal read by people in the field and out of the field to get their feedback
- Excellence
  - You should not only be Good, you should be Excellent
  - And you should be better than the others
  - You should be Excellent in all parts
    - If you get two '5' and one '3', you won't make it!

# What is a Good Proposal?

- Waouh Effect
  - Good and innovative idea /concept
  - Going beyond the State-of-the-Art
  - Has a strong Societal and Economic Impact
- Focus
  - Not too Technically-Oriented but User-Centric
  - Ensure Regulatory and Ethical Compliance
- Important Aspects
  - Impact is usually key; you should ensure your proposal has some important impacts
    - Those mentioned in the work program
    - Those outside the work program (Societal Impact is more and more important)
  - Quality of Exploitation, Dissemination and Communication plans



# What is a Good Consortium?

- **Repartition**
  - Practitioners and Academic Institutions
  - Public Bodies and NGOs
  - Complementary Expertise
    - Computer Sciences, Legal, Management / Marketing, HCI, Psychology, etc ...
- **Interdisciplinarity**
  - Complementarity is Key
  - Have all the necessary expertises to implement the project
  - Good to have partners with previous Experience in leading EU-funded projects

**THANK YOU**  
FOR YOUR ATTENTION

Any  
Questions

# Panel Review

- *Consists of experts from the consensus groups and/or new experts*
- *Ensures the consistency of comments and scores given at the consensus stage*
- *Resolves any cases where a minority view is recorded in the CR*
- *Endorses the final scores and comments for each proposal*
  - **Any new comments and scores (if necessary) should be carefully justified**
- *Recommends a list of proposals in priority order*
- *Prioritises proposals with identical total scores*